

# Jonathon Smith

## Pentester & Technical Cybersecurity Auditor

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### Achievements

- **Provided** multi-million privacy equity finance rounds with cybersecurity due diligence
- **Founded** cybersecurity testing company and built client base from 0
- **Supported** clients ranging from 1 employee up to those with 100,000s
- **Built** award winning technology platform for automotive financial services company
- **Sold** previous business delivering multi-million exit for investors

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### Key Skills

- **Pentesting:** Technically skilled Penetration Tester with the qualifications to prove it
- **Audit:** Experienced auditor qualified in ISO27001, Cyber Assurance & Cyber Essentials+
- **Leadership:** Combines technical knowledge with a generalist mindset to deliver insight in all areas
- **Web Developer:** 15 years as a web developer means I understand & can work with developers
- **Data Protection:** Qualified former DPO who was responsible for GDPR in a regulated industry

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### Personal Summary

Currently founder & director of Cybersmith, provider of pentesting & cybersecurity auditing.

Previously Chief Information Officer in the automotive finance sector for over a decade.

Volunteer Vice-Chairman of Kettering Mind & Governor of Kettering General Hospital.

Trampoline gymnastics specialist, with 18 years experience coaching all ages & abilities.

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### Qualifications

Sample of the 20+ qualifications I hold:

#### Penetration Testing

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|---------------|-------|--|
| • <b>CRT</b>  | CREST | Registered Penetration Tester            |
| • <b>CPTS</b> | HTB   | Certified Penetration Testing Specialist |
| • <b>CBBH</b> | HTB   | Certified Bug Bounty Hunter              |
| • <b>PNPT</b> | TCM   | Practical Network Penetration Tester     |

#### Audit

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|----------------|-------|--|
| • <b>CISA</b>  | ISACA | Certified Information Security Auditor |
| • <b>27001</b> | BSI   | ISO27001 Lead Auditor Practitioner     |
| • <b>CE</b>    | IASME | Cyber Essentials+ Lead Assessor        |
| • <b>CA</b>    | IASME | Cyber Assurance Assessor               |

#### Data Protection

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|-----------------|------|---|
| • <b>FIP</b>    | IAPP | Fellow of Information Privacy                       |
| • <b>CIPP/E</b> | IAPP | Certified Information Privacy Professional (Europe) |
| • <b>PCDP</b>   | BCS  | Practitioner Certificate in Data Protection (UK)    |

#### Leadership

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|----------------|------------------|--|
| • <b>MCIS</b>  | CIISec           | Full Member of the Chartered Institute of Information Security |
| • <b>CISSP</b> | ISC <sup>2</sup> | Certified Information Systems Security Professional            |
| • <b>CISM</b>  | ISACA            | Certified Information Security Manager                         |
| • <b>CISMP</b> | BCS              | Certificate in Information Security Management Principles      |

#### Degree & Education

- 1st Class BScEcon International Politics and the Third World (Aberystwyth University)
- 4 A Levels & 10 GCSEs A-C including Maths & English (Latimer College)

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## Founder & Director

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*Cybersmith Mar 2022 to Now*

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- **Web Penetration Testing:** Tested a broad range of web applications accross a spectrum of technology stacks from both a white & blackbox perspective.
  - **Finance Due Diligence:** Reported on the security of web applications as part of private equity funding deals valued in the millions.
  - **Infrastructure Penetration Testing:** Worked onsite on small branch offices & complex multi-site organisations to deliver improved security for clients.
  - **Cyber Essentials & Assurance:** Certified companies from 1 man contractors, all the way up to multi-nationals with 100,000s of employees.
  - **Sales & Business Development:** Built a clientbase from scratch & developed relationships with them to deliver long-term repeat customers.
  - **Security Consultancy:** Guided boards by working collaboratively with technical & non-technical staff to deliver improved organisational security posture.
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## Non-Compete Period After Business Sale

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*Various Organisations Feb 2020 to Feb 2022 (2 yrs)*

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- **Volunteering:** Coached gymnastics & volunteered locally.
  - **Education:** Passed various qualifications required to set up my next business.
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## Chief Information Officer, IT Director & IT Manager

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*Fleet Assist Nov 2009 to Jan 2020 (10 yrs 3 mos)*

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- **Security:** Worked within the regulated financial services sector and was responsible for cybersecurity audits from our FCA regulated customers.
- **Data Protection:** Appointed DPO & responsible for all data protection matters including running an extensive 2018 GDPR program to review circa 1000 contracts.
- **Web Development:** Developed from a greenfield project, code reviewed and project managed the web based "Atlas" system which was the company's primary system.
- **IT & Cloud:** Created and managed an on-prem/cloud hybrid Hyper-V based Windows Server environment within local server rooms and Azure.
- **Networking:** Procured, configured and monitored a fully redundant network using a Avaya PABX, Juniper firewalls and switches combined with Ubiquiti access points.
- **Data Analytics:** Designed and built a multi-award winning (Fleet News and Alphabet Awards) data analytics platform to process over £2bn in automotive maintenance data.
- **People:** Line managed 6 direct reports, with a team of 10 in total across the IT, Software Development, Analytics, Data and Admin departments.
- **Sales:** Won multiple contracts as the lead tender writer & technical sales presenter with customers ranging from SMEs to multi-nationals.
- **M&A:** Led sale of the business to private investors, demonstrating the ability to raise capital by finding and managing the relationship with investors.